

## PERSONAL INFORMATION



## NAWAR AL-SAADI

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Sex Male | Date of birth 19 Oct 1984

## PERSONAL STATEMENT

I have Ph.D in International Economic Relations from the University of Bucharest, my job now lecturer and Director of Scientific Research Center at International University of Erbil. In addition, an expert in strategic planning and consultant in Romanian Iraqi commerce diplomacy chamber and Economist at Middle East Political and Economic Institute in Bucharest, Romania.

I have over 14 years of extensive experience in international economic development especially in the field of management, marketing and international relations. I worked with government institutions and the private sector in different countries and I have many published scientific research in international journals.

Skill in dealing with individuals and teaching, lecturing. In addition to experience in management and leadership in international and multi-cultural setting, advanced interpersonal communication skills, working with dignitaries, senior government officials and executives. Writes, monitors and evaluate grants and project development, worldwide experienced traveller enjoys a prominent contact base of int'l, regional and national media, NGOs, business and government representatives; Fluent Arabic, English, Romanian and a little Italian.

## WORK EXPERIENCE

1 Oct 2017 – Present

**Lecturer and Director of Research Center**

International University of Erbil  
Newroz Str. Erbil-Kurdistan-IRAQ  
<http://ue.edu.krd/teams/dr-nawar-al-saadi/>

Lecturer at the Faculty of Management and Economy in addition to my work as Director in Research Center.

**Main duties are:**

- Teach students at the university, following approaches: Economics, General Administration, and Strategic Management.
- Conducted some research's on the Economic development and management was published in the Journal of the university.
- Follow up research and reports of professors at the university.
- Maintaining accurate records and monitoring students' progress.
- Setting and overseeing examinations and liaising with awarding bodies to ensure quality standards are met.
- Contributing to course team meetings to monitor, review and evaluate relevant courses.
- Maintaining knowledge of, and implementing, college policies.
- Interviewing potential students and conducting diagnostic assessments as necessary. Liaising with other educational professionals and organisations.
- Undertaking a range of administrative tasks.

**Key achievements:**

- The most important achievements are opening of the Center for Scientific Research at the University.

Business or sector Education

1 Oct 2013 – 1 Sep 2017

## Researcher and Lecturer

University of Bucharest  
4-12 Regina Elisabeta Blv. Sector 1, Bucharest, Romania, 030018 Bucharest (Romania)  
<http://www.cicadit.ro/en/index.html>

CICADIT (Interdisciplinary center of Advanced Research on Territorial Dynamics) was founded in 2001 within the University of Bucharest with a view to promoting high-level research in the analysis of territorial phenomena and find solutions through sustainable development.

### Main duties are:

- Participation in research projects special sustainable development, administration and economy.
- Conducted research on the relationship between sustainable development and conflict and create peace.
- Part of a research team working in project for the development of the surrounding countryside areas in Bucharest.
- Conduct literature reviews and collect and analyse data.
- Sometimes lecturing to university students in specializations strategic management.
- Provide ready access to all experimental data.
- Supervise undergraduate students working on the research project.
- Attend project meetings.
- Develop and implement research quality control procedures.
- Attend area seminars and other meetings as necessary.
- Prepare other articles, reports, and presentations and monitor the project budget.

### Key achievements:

- The most important achievements I made an agreement (Academic Cooperation) between University of Bucharest and International University of Erbil in 2017.

**Business or sector** Education

10 Jan 2017– Present

## Economist

Middle East Political and Economic Institute (MEPEI)  
Bucuresti, Str.lunu Manui nr 23, sctor 6. <http://mepei.com/>

The MEPEI is an independent, non-profit organization that serves to promote greater understanding of the Middle East, its diverse culture, languages, and people, and to create links between individuals, institutions, and communities.

### Main duties are:

- Dialogue, research and advocacy MEPEI works to strengthen the relationship between the Middle East and the EU.
- Informal meetings, conferences, lectures, seminars and workshops MEPEI promotes and supports innovative thinking in public and foreign policy, as well as in business.
- Help dispel misperceptions about the Middle East through articles and appearance in media.
- Publishes reports covering the contemporary Middle East.

### Key achievements:

Attend conferences and publish research and reports on the Centre's website

**Business or sector** : Political and Economic

4 Feb 2011 – 22 Apr 2015

## General Manager

Samaa Group Hotels  
Bulevardul Ion Mihalache 319C, București, 011184 Bucharest (Romania)  
[www.samaahotels.ro](http://www.samaahotels.ro)

My position is general manger of company, and I was overall responsibility for managing both the revenue and cost elements of a company's income statement, known as profit & loss responsibility.

**Main duties are:**

- Actively participated in the scoping and development of Samaa Group Hotels corporate strategic plan (Conducted research on Develop the reputation of hotels and entry to compete in the hotel market in Romania).
- Integration three hotels (Samaa Bucharest, Thomas Neptune, Apollo Neptune) in one management. Signing several of contracts cooperation between Samaa Hotels and tourism companies in Romania. Conducted analysis and provided liaison and coordination with Governorate Council in Bucharest to hold conferences in Samaa hotels.
- Advised the department heads and HR managers on manpower planning, recruitment and performance management, including development of KPIs for monitoring and evaluation (M&E) reporting.
- Conducted research and advised on business development for marketing and advertising of all the hotels of Samaa.
- Planning and organising accommodation, catering and other hotel services.
- Managing budgets and financial plans as well as controlling expenditure.

**Key achievements:**

- The most important achievements I was able to link the three hotels in one management department and make great profits and also raising the reputation of hotels.
- I train and employ a good team work which able to develop hotels in the right track.

Business or sector Management

20 Nov 2008–1 Sep 2010

**Administration**

Iraqi Ministry of Justice, Baghdad (Iraq)

<http://www.moj.gov.iq/>

Iraqi Ministry of Justice is a government institution, I worked administrative in office of Minister of Justice Mr. Dara Nur al-Din.

**Main duties are:**

- Conducted analysis and provided for the court and tribunal-related services, collection of fines and reparations, electoral services.
- Schedule meetings and prepare appropriate agendas for meetings and conferences relating to the Minister of Justice.
- Conducted research and advised on the justice sector.
- Provision of policy advice.
- Actively participated provision of support to the judiciary in Iraq.
- Prepare administrative reports for the benefit of the management.
- Open, arrange, and deal out incoming mail such as faxes and email relating to the Minister of Justice.
- Managed non-core projects delivery of operational services, including management of no departmental output classes.

**Key achievements:**

- I got several awards of thanks and appreciation from the Minister of Justice for efforts and dedication to work.

Business or sector Administrative

9 Oct 2002–5 Sep 2006

**Administration**

Babylon Hotel

Al Jaderiya, Baghdad, Iraq, 010257 Baghdad (Iraq)

<http://warwickhotels.com/babylon-hotel/>

Governmental international hotel is five-star, I worked there 5 years, and I occupied many positions like administrative, Cashier, public relations and financial control.

**Main duties are:**

- Recruiting, training and supervising staff in the food & beverage and housekeeping department.

- Management: Working with budgets, planning, creating schedules and supervising operations are all a part of the job.
- Manage the registration process and booking for guests.
- Manage accurate accounting of all rooms.
- Put up purchase requests for approved purchases for the necessary approvals and verify invoices for the raised purchases upon delivery of goods and services.
- Planning and organising accommodation, catering and other hotel services.
- Managing budgets and financial plans as well as controlling expenditure.
- The closure of the accounts of the swimming pool every day.
- Writing the daily report about the readiness of the rooms.
- Check to the competitive market for hotels.

**Key achievements:**

- I got several awards of thanks and appreciation from the general manager of the hotel and the Iraqi Ministry of Tourism for efforts and dedication to work.

Business or sector Tourism

**EDUCATION AND TRAINING**

1 Oct 2010–1 Oct 2014

**PhD in International Economic Relations**

EQF level  
1

University of Bucharest, Faculty of Geography  
Bd. Nicolae Bălcescu Nr. 1, cod postal, Sector 1, București, 010041 Bucharest (Romania)  
<http://geo.unibuc.ro/index.html>

PhD in human geography, specialization International economic relations, PhD thesis title "The role of the international relations in the development of the tourism sector". The period of study 4 years.

1 Oct 2006–1 Sep 2008

**Master in Management and Economics**

EQF level  
1

University of Mustansiriyah, Baghdad (Iraq)  
<http://www.uomustansiriyah.edu.iq/indexENG.htm>

Master degree in Management from, faculty of Management and Economics in Administration, Department of Business and Administration. Master's Thesis Title " Total Quality Management: the form in the management of the modern state"

1 Sep 2002–1 Jul 2006

**Bachelor in Management Tourism**

EQF level  
1

University of Mustansiriyah, Baghdad (Iraq)  
Bachelor degree from, faculty of Management and Economics, department of Tourism.

**PERSONAL SKILLS**

Mother tongue(s)

Arabic

Other language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C2	C2	C2	C2	C1
Certificate from the University of Baghdad (TOEFL) C2					
Romanian	C2	C2	C2	C2	C2
Preparatory year in University of Bucharest C2					
Italian	A2	A2	A1	A1	B1

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user  
Common European Framework of Reference for Languages

Communication skills

- Good communication skills gained through the experience as participant with paper presentations at scientific conferences, symposiums, workshops during all the education levels.
- Excellent communication skills, both written and verbal. - Good communication skills gained through my experience as general manager.
- Good communication skills with tourists through my experience in hotels.

Organisational / managerial skills

- Ability to manage time and priorities workload to ensure efficient delivery of all aspects of tasks.
- High level of attention to detail.
- Highly organised and efficient.
- Polite and professional manner.
- Good capacity of coordination, planning, completion of activities and compliance with deadlines through the following activities:

Member of the Organizing Committee – International 2H2S Seminar "Entrepreneurship initiatives and regional development. International comparisons", 9th edition, University of Mustansiriyah, 2008.

Member of the Organizing Committee – Doctoral Scientific Symposium, Faculty of Management and Economics, University of Mustansiriyah, 2006, 2007, 2008 editions.

Member of the Organizing Committee – National Student Symposium of Human Geography and Tourism, Faculty of Geography, University of Baghdad, 2009, 2010, editions.

Volunteer for the organizing of the National Seminar "For human rights", Centre of social science in Baghdad, 2007, 2008, 2009, 2010 editions.

Volunteer for the organizing of the National Conference "Geography and Education", Faculty of Geography, University of Bucharest, 2012.

Job-related skills

- Expert in strategic planning institutional.
- The ability to research and write scientific research.
- Good experience in the field of economic development and tourism management.
- Good adaptation, cooperation and teamwork skills gained through studying and working in some multicultural groups during the two university stages in Iraq and Romania.
- Good teaching competences gained through the accomplishment of the Psycho-pedagogical Module, University of Bucharest.

Digital competence

SELF-ASSESSMENT				
Information processing	Communication	Content creation	Safety	Problems
Proficient user	Proficient user	Proficient user	Proficient user	Proficient user

Digital competences - Self-assessment grid

IC3 from University of Baghdad in 2007

ADDITIONAL INFORMATION

Honours and awards

- Honored me by the Iraqi government for a doctorate in 2014: <http://www.mofamission.gov.iq/rom/ab/Articledisplay.aspx?qid=1&id=18383v>
- Honored by the Iraqi Minister of Justice for the efforts to work in 2009.
- Award for Scientific creativity of the Arab University of Beirut, in Lebanon, Beirut, in 2008.

## Memberships

- A member of the Association of Iraqi economists in Baghdad in 2015.  
<http://iraqieconomists.net/ar/>
- A member in the Assembly of the Council of State Member (Ministry of Justice Iraq) in 2015.
- A member of the Iraqi Tourism Authority in 2005
- A member of the Iraqi trade union in 2006.
- A member of the human rights of the civil society association in Baghdad in 2009.

## Committees Membership

- Member of the Examination Committee at International University of Erbil for a year 2017.
- Member of the Committee supervision of the projects fourth stage graduated in economic tourism department in University of Mustansiriya, Iraq, Baghdad.
- Member Committee examination / audit committee. In University of Mustansiriya, Iraq, Baghdad.
- A member of the committee for preparation of the annual report of the Department of Economics, in University of Mustansiriya, Iraq, Baghdad.
- Supervision on summer training for students in the third phase. In University of Mustansiriya, Iraq, Baghdad.

## Publications

- **Nawar Al-Saadi**, (2017), " Reconstruction in Iraq: Economic and Financial Issues", Diplomatic Aspects - Diplomatic, European and International. <http://www.diplomaticaspects.eu/business/2578-reconstruction-in-iraq-economic-and-financial-issues>
- **Nawar Al-Saadi**, (2016), " The relationship between sustainable development and conflict resolution and the creation of peace", American Economic Journal, American Economic Association, (In press).
- **Nawar Al-Saadi**, (2015), "Critical Factors Affecting Enterprise Resource Planning Implementation: An Explanatory Case Study", International Journal American Economic Review, (In press).
- **Nawar Al-Saadi**, (2015), Importance of English language in the development of tourism management, Scientific article published in the Journal of "World of Researches Publication W.R.P" Academic Journal of Accounting and Economics Researches ISSN: 2375-7493 Article No. 14-02-46 <http://ajaer.worldofresearches.com/articles/4.1.2015/Vol.%204.%20Issue%201.%2033-45.%202015.pdf>
- **Nawar Al-Saadi**, (2015), "The impact of organizational learning disciplines upon the performance of the public sector: Case study at Iraqi Ministry of Planning and International Cooperation", International Journal of Business and Economic Statistics in University of Baghdad. (In Arabic).
- **Nawar Al-Saadi**, (2014), The importance of museums in the tourism industry, highlighting the Iraqi museum, Scientific article published in the Journal of "Tourism Education Studies and Practice" in Russia IPIS, nr.226, pp.42-49.
- **Nawar Al-Saadi**, (2014), Insights into The Main Difficulties of Achieving Sustainable Development of Tourism in Iraq, Analele Universității din Oradea – Seria Geografie, nr. 1/, pp. 32-43. [http://geografie-uoradea.ro/Reviste/Anale/Art/2014-1/AUOG\\_646\\_SAAADI.pdf](http://geografie-uoradea.ro/Reviste/Anale/Art/2014-1/AUOG_646_SAAADI.pdf)
- **Nawar Al-Saadi**, (2014)., Environmental issues concerning the development of tourism in Iraq, Present Environment and Sustainable Development, Journal of the University of Iasi, Romania vol.8, nr. 2.
- **Nawar Al-Saadi**, (2014), Environmental pollution in Iraq and its impact on tourism, Scientific article published in the Journal of INTERNATIONAL JOURNAL OF ENVIRONMENTAL SCIENCES. nr.3637, pp. 152-162.
- **Nawar Al-Saadi**, (2013)., The role of international relations in the tourism development of the Kurdistan region of Iraq. Scientific article published in the Journal of the development of international relations in Palgrave Macmillan journals, Germany, vol. 3, pp. 106-117.
- **Nawar Al-Saadi**, (2010)., Arab Gulf region and its energy position on region and world, Journal of analysis and events, in University of Baghdad, nr.247, pp.55-59 (in Arabic).
- **Nawar Al-Saadi**, (2010), A review on the relation between Iraq and Kuwait with negative effects on the economy analysis Journal of analysis and events, in University of Baghdad, nr.246, pp.54-58 (in arabic).

- **Nawar Al-Saadi**, (2009), Administrative leadership role in the provision of appropriate work environment Achievement, Journal of Emirates Economic Sciences, Dubai, Emirates, nr.33, pp.49-41 (in arabic).
- **Nawar Al-Saadi**, (2009), Political factors specific to tourism in the Middle East, Journal of Emirates Economic Sciences, Dubai, Emirates, nr.35, pp.154-161 (in Arabic).
- **Nawar Al-Saadi**, (2008), Fluctuations in oil prices and their impact, Journal of the International Arabian Gulf economy, Saudi Arabia, nr.66, pp.74-81 (in Arabic).

Press interviews

- Education in Kurdistan, Iraq: challenges and methods to success Newspaper Interviews Al-Saadi: <http://www.diplomaticaspects.eu/science/2678-education-in-kurdistan-iraq-challenges-and-methods-to-success>
- Diplomatic Intelligence Newspaper Interviews Al-Saadi On Iraqi economy after the entry ISIS <http://www.diplomaticintelligence.eu/international-news/524-austerity-in-the-life-of-iraqis-in-2015>
- Diplomatic Intelligence Newspaper Interviews Al-Saadi On Tourism in 2014: <http://www.diplomaticaspects.eu/diplomatic-news/156-diplomatic-intelligence-newspaper-interviews-alsaadi-on-tourism-your-next-holiday-destination>. Program observers, In France 24 International Journal (April 16, 2014): <http://observers.france24.com/fr/content/20140415-irak-destination-vos-prochaines-vacances>
- Passer ses vacances en Irak, c'est possible: L'intervue par A.J. Contenay. Europe 1 French magazine in (2013): <http://www.europe1.fr/international/passer-ses-vacances-en-irak-c-est-possible-2117021>
- Tourism in Iraq – Another country is possible. Journal of "Sweden and the Middle East Views" in 2013: <http://swedenmiddleeastviews.com/2014/03/18/tourism-in-iraq-another-country-is-possible/>
- Tourism in Iraq: An interview by M.C.Butucea, Aspect Diplomatic, (April 22, 2012). [http://aspectediplomatic.ro/index.php?option=com\\_content&view=article&id=7024:tourism-in-iraq-an-interview-with-mr-nawar-al-saadi&catid=1:latest-news&Itemid=124](http://aspectediplomatic.ro/index.php?option=com_content&view=article&id=7024:tourism-in-iraq-an-interview-with-mr-nawar-al-saadi&catid=1:latest-news&Itemid=124)
- Cooperation agreement economic and cultural between Iraq and Italy. Aspect Diplomatic, (August 26, 2014). [http://aspectediplomatic.ro/index.php?option=com\\_content&view=article&id=7479:cooperation-agreement-economic-and-cultural-between-iraq-and-italy&catid=29:the-cms&Itemid=108](http://aspectediplomatic.ro/index.php?option=com_content&view=article&id=7479:cooperation-agreement-economic-and-cultural-between-iraq-and-italy&catid=29:the-cms&Itemid=108)

Published books

This book speaks about a new methodology for economic development in general and the tourism sector in particular by activating the role of international relations. Where tourism contributes to closer international relations, cultural, civilization and economic relations between the various countries of the world, The book published in the US, Asian and European markets: In Lambert Academic Publishing's: <https://www.lap-publishing.com/catalog/details/store/fr/book/978-3-65964912-7/the-role-of-international-relations-in-the-development-tourismsector?search=NAWAR+AL+SAAD> | Amazon site: <http://www.amazon.com/international-relations-development-tourism-sector/dp/3659649120>

Presentations

**International conferences:**

- **Nawar Al-Saadi**. (2017), "Developments in the fight against terrorism and the new challenges in the Middle East", V-a, 05.07.2017, Middle East Political and Economic Institute, Bucharest, Romania."
- **Nawar Al-Saadi**. (2017), "Iraq between conflicts and reconstruction", V-a, 22.03.2017, European Foundation Titulescu, Bucharest, Romania." <http://www.titulescu.eu/2017/03/irak-intre-conflict-si-reconstructie/> .
- **Nawar Al-Saadi**. (2016), "A comprehensive study in the development of the suburbs of Bucharest", Center for Scientific Research for the Studies of Economic Development at the University of Bucharest.
- **Nawar Al-Saadi**. (2015), After selection in the human resources to achieve the objectives of strategic planning, V-a, 19-20 Sep, Academy of economic studies, Bucharest, Romania."

- **Nawar Al-Saadi.**, (2013), Investment in human capital mainstay in sustainable development, V-a, 16-17 May, Faculty of Geography, University of Bucharest. Bucharest (Romania).
- **Nawar Al-Saadi.** (2012), Romanian investment and tax law and its role in the economy of Romania, V-a, 19-20 Sep, Faculty of Geography, University of Bucharest. Bucharest (Romania).
- **Nawar Al-Saadi.**, (2011), Regional conflict and its impact on the Arab economy, The International Conference Economists,7-11 November, Faculty of Administration and Economics, University of Damascus, Syria.
- **Nawar Al-Saadi.**, (2010), The global financial crisis and reform of the mechanisms of the capitalist economy, The International Conference Economists,5-8 February, Faculty of Administration and Economics, University of Damascus, Syria.
- **Nawar Al-Saadi.**, (2008), The basis of economic and social development in the Arab countries, The International Conference Economists,3-4 September, Faculty of Administration and Economics, Arab University in Beirut, Lebanon.
- **Nawar Al-Saadi.**, (2008), The reality of privatization in the Middle East economy, The International Conference Economists,17-18 July, Syrian research center, University of Aleppo, Aleppo, Syria.
- **Nawar Al-Saadi.**, (2007), Globalization and human rights in the Arab world, The third annual conference of the Society of human rights,26-28 June, Human Rights Association in Ammaan, Jordan.

#### National conferences:

- **Nawar Al-Saadi.**, (2009), Pollution of the environment in the uranium in southern Iraq, Geologists Conference, Faculty of Geographic,1- 4 September, in University of Baghdad, Iraq, Baghdad.
- **Nawar Al-Saadi.**, (2009), Drop the prices of oil and austerity crisis in Iraq, Iraqi economists Conference, Economists Association of Iraqis ,9-12 July, in Baghdad, Iraq.
- **Nawar Al-Saadi.**, (2009), Violence in Iraq and its impact on sustainable development, Faculty of Management and Economics, University of Mustansiriya ,20-22 May, in Baghdad, Iraq.
- **Nawar Al-Saadi.**, (2009), conference support religious Tourism in the province of Najaf, Karbala, Faculty of Management and Economics, University of Mustansiriya ,27-28 April, in Baghdad, Iraq.
- **Nawar Al-Saadi.**, (2009), The reality of the global financial crisis and its impact on the Iraqi economy, Faculty of Management and Economics, University of Mustansiriya ,02-01 September, in Baghdad, Iraq.
- **Nawar Al-Saadi.**, (2008), Political stability in Iraq: determinants and future prospects, Center for Strategic and International Studies, 12-13 November, in University of Baghdad, Iraq, Baghdad.
- **Nawar Al-Saadi.**, (2008), Some Problematic Economic Issues in Allocating Natural Resources to Environmental Tourism and Ways to Resolve Them, Faculty of Management and Economics, University of Mustansiriya ,15-16 April, in Baghdad, Iraq.

#### Projects

"The insecurity impact on the urban sustainable development of Baghdad", 2015, CICADIT, "Ion Ianos" Faculty of Geography, University of Bucharest. Romania.

#### References

References are available on request.